

Los Angeles Community Choice Energy – Request for Proposals

Scheduling Coordinator

LACCE Responses to Proposer Questions

August 28, 2017

1. September 4th is a Labor Day. Will LACCE accept proposals on Tuesday, September 5th?
 - RFP Reference Language: RFP Section 3, “The final proposal should be submitted by email to mskolnik@ceo.lacounty.gov by 5:00 pm Pacific Time on September 4, 2107.”

LACCE Response: Yes. LACCE will extend the submission date to September 5, 2017, at 5pm (Pacific Standard Time).

2. Please confirm that all CAISO costs and credits included in the CAISO invoice and charged to the Scheduling Coordinator for serving LACCE’s load will be treated as pass-through charges, to be paid in their entirety by LACCE
 - RFP Reference Language: RFP Introduction, “This RFP is for services and technical support only.”

LACCE Response: Any fees assessed by the CAISO for signing up as a SC will be the responsibility of the SC. All CAISO costs for ancillary services provided by the CAISO will paid for by the power supply vendor and included in its price quote.

3. Is “Terms and Conditions” a separate document besides the “Statement of Work.”
 - RFP Reference Language: RFP Section 4, “Proposer will be evaluated on their willingness to accept the Terms and Conditions and the Statement of Work”

LACCE Response: No. the “Terms and Conditions” in this section refers to the general terms and conditions within the “Statement of Work.”

4. Will the selected proposer under the Scheduling Services RFP also be excluded from participating in future LACCE procurements for power supply / renewable energy / resource adequacy?
 - RFP Reference Language: RFP Section 4, “Vendors may submit proposals in response to both RFP’s, but LACCE will not award the same vendor both contracts”

LACCE Response: Yes. The selected proposer for scheduling services may not participate in power supply solicitations while they are under contract with LACCE.

5. Will LACCE sign a confidentiality agreement with a proposer before that proposer submits two years of audited financial data?
 - RFP Reference Language: Attachment A, II.2, “Proposals must include audited financial statements from the prior two years of operations.”

LACCE Response: No. Proposers should stamp any sensitive information as “Confidential,” and LACCE will make best efforts that its contents remain as such.

6. LACCE has requested the proposer develop a detailed approach to power procurement and portfolio strategy. Would LACCE be willing to release more load data in advance of the RFP due date to help with this process?
 - RFP Reference Language: Attachment A, III, “Present a description of proposer’s approach to providing the services to LACCE. Describe in detail how the services will be performed to meet the requirements in the Scope of Work (SOW).”

LACCE Response: LACCE has no load data other than that included in the LACCE Business Plan. Typical load curves by rate schedule are available on the SCE website and should be used by the Scheduling Coordinator to develop the needed load curves.

7. Please clarify what LACCE intends by Section III of Attachment A.
 - RFP Reference: Attachment A, Section III.

LACCE Response: LACCE is requesting the Scheduling Coordinator to handle the actual scheduling of all power needs to meet Phase 1 loads,

coordinate with the power supply provider on a real-time basis and perform all required compliance filings. LACCE also anticipates that the Scheduling Coordinator will assist in developing long term power supply management strategies and risk management policies, evaluation of new resource options and generally act as an advisor to LACCE on future power supply activities.

8. The respondent provides very distinct and unique services to over 60 clients from many different sectors of the industry totaling in over 50,000 MW of peak load and over 50,000 MW of peak generation. Would LACCE accept a streamlined response to attachments D and E that include clients with similar services and in a similar region?
- RFP Reference: Attachments D and E.

LACCE Response: No. (Please note that Attachment D only asks for contracts with public entities.)

9. Will a word document version of the Statement of Work be provided to enable proposers to create a 'red-lined' version?
- RFP Reference Language: Attachment A, IV," indicate all exceptions to the Statement of Work by providing a 'red-lined' version of the language in question."

LACCE Response: Yes, it is on our website here:

<https://www.lacounty.gov/request-for-proposals>

10. Will LACCE accept fixed fees for services in place of \$/MWh basis?
- RFP Reference: Attachment A, VI, 15.

LACCE Response: No, A proposer's price must be on a \$/MWh basis. However, proposers are free to propose alternative pricing structures for the consideration of LACCE.

11. Several existing CCAs have delayed payment terms that require an invoice to be sent from the Scheduling Coordinator (SC) to the CCA on the 15th of the month for services rendered in the previous calendar month, with payment from the CCA to the SC due on the 25th of the month following the month in which the SC delivered its invoice. Are these delayed payment terms acceptable to LACCE? If not, please provide LACCE's desired payment terms.

- RFP Reference: Attachment A, VI, 17-20

LACCE response: These payment terms are acceptable to LACCE but if better terms are available to LACCE please state these terms and the additional cost attendant therewith. In general, proposers are free to propose alternative pricing structures and payment terms for the consideration of LACCE, in addition to that which is requested in this RFP.

12. Will the Legal Services RFP issued by LACCE cover the need for contract negotiations for power supply or will this be a responsibility of the portfolio manager?

- RFP Reference: Attachment A, III.

LACCE Response: LACCE legal and technical consultants will assist the Scheduling Coordinator in PPA development and negotiations.

13. We would like to differentiate what filings the SC will be responsible for compared to the regulatory filings submitted by LACCE's Legal representative. Would LACCE be willing to provide a list of regulatory requirements that the SC is expected to file?

- RFP Reference Language: Attachment B, III, a, "Additionally, the proposer will be required to submit regulatory and compliance filings such as Resource Adequacy (RA) compliance reports, to the CAISO."
- RFP Reference Language: Attachment B, III, a, "It is anticipated that the proposer will also be responsible for satisfying the various CAISO financial requirements and obligations (i.e., collateral obligations), as well as all applicable regulatory requirements imposed by the California Public Utilities Commission and the Federal Energy Regulatory Commission."

LACCE Response: LACCE requests that all power supply-related regulatory and operational filings be prepared and submitted by the SC. LACCE legal and technical consultants will review these filings but the SC should assume the primary responsibility for the initial drafting of these power supply-related filings. LACCE will be responsible for CPUC administrative filings/proceedings such as the upcoming PCIA hearings, annual ERRAs hearings, etc.

14. Does the Statement of Work intend to include all back office data management-related services, such as CAISO SQMD reporting, electronic exchange data

services, customer information systems, billing management, and customer account switching? If so, please provide a list of all requirements.

- RFP Reference Language: Attachment B, III, a, LACCE requires “the submission to the CAISO of all ... meter data reports required to be filed by the Scheduling Coordinator (proposer) for the meters enrolled in the LACCE service territory.”

LACCE Response: LACCE has retained a data management consultant to perform all back-office data management services.

15. Please provide a list of the regulatory requirements the selected Scheduling Coordinator will be responsible for fulfilling on behalf of LACCE.

- RFP Reference Language: Attachment B, III, a, LACCE requires the proposer to be “responsible for satisfying... applicable regulatory requirements imposed by the California Public Utilities Commission and the Federal Energy Regulatory Commission.”

LACCE Response: LACCE does not have a comprehensive list of all CPUC and FERC reporting requirements but the proposer should assume responsibility for all such requirements and list the filings assumed in the proposers bid submission.

16. Section III.a requires “scheduling ancillary services.” Does this reference scheduling physical ancillary services into the CAISO as procured through the Power Supply Commodity Products and Ancillary Services RFP? Please provide additional detail on this requirement.

- RFP Reference Language: Attachment B, III, a.

LACCE Response: The selected vendor(s) in the separately issued Power Supply Commodity Products and Ancillary Services RFP will be responsible for the actual supply of these requested products. The SC will be asked by LACCE to assist in the coordination of the delivery of these products.

17. Under Section III b, “Shaped Conventional Energy,” does this scope reference just short-term forecasting for day-ahead scheduling or does it intend to include long-term load forecasting and the drafting of RFPs for wholesale energy supply for phases 2 & 3 load requirements?

- RFP Reference: Attachment B, III, b, “procuring power supply requirements associated with LACCE customer accounts. The proposer will be obligated

to facilitate the delivery of energy in quantities sufficient to meet the needs of participating LACCE customers based on the proposers' forecast of LACCE load requirements."

LACCE Response: This section references only the forecasting of short term schedule forecasting. Long term forecasts, drafting and evaluating of RFP's, and other planning functions will be the responsibility of LACCE but with review by the SC.

18. Attachment B - Statement of Work references proposer assistance with, "procuring power supply requirements" (Section III.b), "procurement of all necessary ancillary services" (Section III.d), "acquisition of all RAR needs" (Section III.e), and "obtaining ... required renewable energy" (Section III.g). Does LACCE expect to transact for these requirements under the selected proposer's enabling agreements or LACCE's own supplier agreements?

- RFP Reference Language: Included in question.

LACCE Response: The SC will be requested to assist and advise LACCE in these activities but the actual transactions will be performed under separate LACCE agreements.

19. Are "distributed energy resources" contemplated as discrete rooftop solar and/or battery, connected at distribution level voltages only (non-CAISO participating resources), or could these include aggregated "Distributed Energy Resource Providers" (DERPs) that do participate in CAISO?

- RFP Reference Language: Attachment B, III, h, "Proposers must describe the approach they would take in promoting DER."

LACCE Response: Both.

20. Does LACCE already have a DER program they would like the proposer to manage/implement, or is LACCE wanting the proposer to provide ideas on how to develop/implement a DER program?

- RFP Reference Language: Attachment B, III, h, "Proposers must describe the approach they would take in promoting DER."

LACCE Response: LACCE has no formal DER program at present and requests the SC to assist in developing such a program.